

#### HOW LONG HAVE YOU BEEN IN YOUR LINE OF WORK AND WHAT GOT JON STARTED?

"My father started this business in 1968. He decided to retire in 2003 so we purchased it from him. So, I have been in the fueling business for 19 years. It's been in my family for 54 years. And no, it's nothing I ever wanted or planned on doing"

# WHAT WOULD YOU TELL YOUR YOUNGER SELF?

"Make the most of any situation. If it's not exactly what you want to do, then adapt and make it work for you with what you have.

Sometimes you have to do one thing to get to another goal, I did it because it would help my family."

### WHAT PIECE OF PROFESSIONAL ADVICE HAS HELPED YOU IN JOHN CAREER?

"The importance of communication, attitude, perseverance, and hard work. You have to want to put in the hard work and I don't expect my employees to do anything that I wouldn't do. And to empower them to do their job and try to delegate."

# WHAT ADVICE WOULD YOU GIVE FUTURE WOON LEADERS?

"Just know that you can do whatever you put your mind to. You are the only obstacle that you have. If you want to do something, figure out how to make it happen and surround yourself with people that can help you do that and find your way."

# WHO IN SEASIDE THAT IS A WOMAN IN BUSINESS INSPIRES

"Even though she's retired it would have to be my mom, Sue Pickell. And even though my kids aren't in business they have been very inspirational to get me where I am. It hasn't been easy to get here and I am also thankful for my manager, Sheri Brown. Our management styles compliment each other and we make it work."